

## TRAINING CERTIFICATE

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This document certifies that **Jānis Baltačš** has completed 20 weeks training courses for small business counsellors/trainers in general finance, marketing and management

The training was organised under the Phare Small and Medium Sized Enterprise Development Programme (1993-1995)



Kathrin Peters  
Project Manager



# DIPLOMA

THIS IS TO CERTIFY THAT

*Janis Baltars*

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HAS SUCCESSFULLY COMPLETED

## THE BALTICUM COACHING PROGRAMME FOR CONSULTANTS

from 31 October 1995

to 22 March 1996

### PROGRAMME CONTENT

#### "Improve Your Business"

Implementation of Business Plans  
General Management, Sales and Marketing, Export  
Higher Productivity and Safety at Work  
Environmental issues  
Finance  
Information Services Handling  
Consultancy in Practice

The Danish Agency for Development of Trade and Industry

Date: 22 March 1996

*Lars Kolte*

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Lars Kolte  
Deputy Director General

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Finance  
Information Services Handling  
Consultancy in Practice

On behalf of the Danish Consortium

RAMBØLL • PLS Consult • CASA

*Peter Vojt*

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Coach

Responsible of the delivered training



**Danish Agency for  
Trade and Industry**

Ministry of Trade  
and Industry

# Certificate

For participation in the training programme

## ***EXPORT SKILLS DEVELOPMENT BALTIC***

Organised by Danish Technological Institute and Carl Bro Management

For

**Danish Agency for Trade and Industry**

And

**Latvian Development Agency**

It is hereby certified that

*Jānis Baltačs*

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Has participated in the training programme Export Skills Development according to the details given overleaf.

Copenhagen, June 2000

Steen Christensen  
Head of Division  
Danish Agency for Trade and Industry

Hans Graversen  
Teamleader  
Danish Technological Institute



**Danish Agency for  
Trade and Industry**

Ministry of Trade  
and Industry

## **Export Skills Development Training Course March 1999 to June 2000**

### **Part I Formal Training March 1999 – June 1999**

- Company Export Resources and Profile  
*- Internal Assessments and strategy*
- The Market and the Environments  
*- External analysis, international market research*
- Decisions and Implementation of Export Activities  
*- Export strategy, Partner search, Barriers to Export*
- Consultants Approaches, Roles and Behaviour  
*- Export, Internationalisation and Culture*

### **Part II Enterprise Pilot Projects July 1999 – June 2000**

During the second phase of the training programme the participant has worked as consultant for the company:

*SIA "Pures Cehs"*

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Implementing the Export Project:

*Assessment Systems for Export Markets*

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# DIPLOMS

ЖВ № 262826

Diploms izdots **Valtašam**

**Jānim Kazimīram d**

ka viņš 1975.gadā iestājies ar

**Valta Valstānā Karoga**

**ordeni srbvalstoga Riga**

**Valstēnīkoga mīklītā**

un 1980.gadā pabeidzi mīnēla

**mīklītā**

pilni kursu

**autocēla**

specialitāte

Ar Valsts eksāmeni komisijas 19.80. gada

13. jūnijā **Valtašam JK** izsniegti

**Valtašam JK**

Diploma izdevuma izdevuma - celtnēra

validitācija.



Valsts eksāmenu komisijas priekšsēdētāja katoles v.ē. **Valtašam JK**  
Sēdētājs **Valtašam JK**  
1980.gada 27. jūnijā  
Reģistrācijas Nr. 56

# ДИПЛОМ

ЖВ № 262826

Настоящий диплом выдан **Валташ**

**Янису Казимировичу**

в том, что он в 1975 году поступил

в **Валтский ордене Строительного Училища**

**и в 1980 году окончил полный курс**

**названного института**

по специальности **автомобильные**

**горы**

Решением Государственной экзаменационной

комиссии от 13. июня 1980 г.

**Валташ JK**

присвоена квалификация **инженера -**

**автомобильного**

Секретарь **Valtašam JK**

1980 г. 27 июня 1980 г.

Reģistrācijas Nr. 56



Valsts eksāmenu komisijas priekšsēdētāja katoles v.ē. **Valtašam JK**  
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1980.gada 27. jūnijā  
Reģistrācijas Nr. 56

MEGA PESCA  
PĀRTIKAS KVALITĀTES  
KONTOLES PROJEKTS



# Diploms

No.

Izsniegts

**Jānim Baltačam**

Par divu dienu kursa pabeigšanu

**"HACCP pamati un higiēna pārtikas pārstrādē"**

**Mācību programma ietvēra sekojošas galvenās tēmas:**

**HACCP pamatprincipi, jēdzieni un definīcijas**

**Draudu un riska novērtēšana**

**HACCP sistēmas izstrādes un ieviešanas secība**

**HACCP sistēmu uzturēšana**

**Telpu sanitārā stāvokļa loma pārtikas drošībā**

**Personāla higiēnas loma pārtikas drošībā**

Kursu organizēja ES Phare programmas

Megapesca Pārtikas

kvalitātes kontroles projekts.

Kursu vadīja

**Anthony P. Williams** (Williams & Neaves, Lielbritānija)

**Matti Lampi**  
Projekta vadītājs

Rīgā, 1999. gada 6. septembrī

